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**FOR IMMEDIATE RELEASE**

**Snowbound Software**

Jody Spencer

[pr@snowbound.com](mailto:pr@snowbound.com)

617-607-2030

**VersaPAC Integrates VirtualViewer with Saffron to Provide Interface for HP TRIM Users on  
Macintosh, Linux and Windows**

*Creates a web-based UI solution for HP TRIM users on all platforms; Integration removes barrier to  
access and manage records for Mac and Linux users*

**Watertown, MA (November 25, 2008)** – Snowbound Software, a pioneering leader of document viewing and conversion technology, announced today that VersaPAC, an industry leader in the provision of Electronic Records Management Systems and distributor of HP TRIM, has chosen VirtualViewer as the viewer for Saffron. Saffron is VersaPAC's zero footprint web client for HP TRIM. By integrating VirtualViewer with Saffron, VersaPAC now offers a solution that allows HP Trim users to access and manage records through a web-based interface for not only Windows but also Macintosh and Linux environments.

VirtualViewer provides the high-speed viewing solution that enables users to quickly view, annotate, and redact virtually any document and image directly in Saffron. Users can easily retrieve, open and collaborate on virtually any type of electronic record in the universal viewer including Word, PDF, TIFF and Excel without downloading or launching the creator application. VirtualViewer's unique Page on Demand technology makes retrieving specific pages within multi-page documents quick and easy. All of the processing is performed on the server so only the requested page(s) is (are) sent to the viewer rather than waiting for the entire document to download or stream to the viewer.

"We are excited about partnering with Snowbound Software to be able to deliver a multi-platform compatible, reliable zero footprint interface for all HP Trim users," commented Steve Kucia, international sales and marketing director for VersaPAC. "Because TRIM is a Windows only solution, up until this point Macintosh and Linux users have been unable to access and manage records stored in TRIM. Saffron removes that barrier and by embedding VirtualViewer we have been able to provide additional benefits for the end user including remarkable speed to view records regardless of their file type and true platform independence."

The Saffron and VirtualViewer solution creates an interface that looks and operates the same regardless of the browser or computer used to access the repository. As a result it speeds up deployments and

[www.snowbound.com](http://www.snowbound.com)

Snowbound Software 321 Arsenal St. 2nd Floor Watertown, MA 02472 USA Phone: 617-607-2030 Fax: 617-607-2002 Email: [marketing@snowbound.com](mailto:marketing@snowbound.com)

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reduces user training as well as eliminates concerns and costs associated with maintaining or managing end user environments.

William Martin, Business Development Director at Snowbound Software added, "It is not unusual for organizations, especially within large companies, to have different operating platforms and user requirements by department. Being able to provide a common interface to access and manage information from a repository is both a cost and time saving option. We are very pleased that VersaPAC has chosen Snowbound Software as their premiere viewing partner. We look forward to building our relationship with them and leveraging their HP Trim expertise to enhance our viewer's capabilities for the records management industry. "

VirtualViewer is Snowbound's next generation high-speed viewing™ solutions. The VirtualViewer suite is the only solution available today that offers multiple client and server configurations including a Java applet, a .NET client, and the true zero footprint AJAX client. Users can combine one or more of these clients with one of Snowbound's robust server components in either .NET or 100% Java for a complete integrated client-server high-speed viewing solution. For more information on VirtualViewer contact Snowbound at 617-607-2010 or visit <http://www.snowbound.com/view>.

### **About VersaPAC Sdn Bhd**

Founded in 2001 VersaPAC provides world class solutions to organisations looking for information management systems to assist them in records, document, workflow and web content management. VersaPAC clients include National Archives Malaysia, Nippon Oil Exploration (M) Limited, Ministry of Justice Malaysia, Permodalan Nasional Berhad (PNB), and LONPAC Insurance Berhad. For more about Saffron please contact VersaPAC at +60 12 2829 110 or to see the demo visit <http://219.95.97.125/trimwebclient/web/main.htm>.

### **About Snowbound Software**

Snowbound Software creates viewing and conversion technology that augments applications and productivity throughout the entire document lifecycle. Our platform agnostic components provide essential capabilities at each step from input through archiving. Snowbound's global customer base includes millions of installations and thousands of developers spanning a variety of industries. For more information please visit <http://www.snowbound.com>.

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