



# For Medium to Large Contractors



Estimating, Procurement, Pricing, Program, and Contract teams use ProPricer to efficiently create accurate cost proposals and manage cost data real-time.

ProPricer is today's industry standard tool for proposal pricing and cost and price analysis. Designed for Federal Contracting, this sophisticated, feature-rich application is why nine of the top ten industry performers use it to generate their winning bids. From Resources and Materials to Travel and Overhead, ProPricer offers users a secure way to collect, store, propose and analyze complex cost data.



**ProPricer Standard Edition:**  
*Simplifying and Standardizing the Cost Proposal Generation Process for Industry Contractors*

Companies looking to maximize proposal production speed and agility must offer teams a secure, collaborative real-time cost data environment with quick custom report tools and detailed electronic output formats to meet proposal needs. As the smart alternative to complex spreadsheet templates, companies are minimizing the learning curve with software that's easy to learn and industry known. Designed to meet and match virtually any cost collection and burden application structure, ProPricer delivers on performance and flexibility, offering users complex

"what-if" and other cost comparison analysis in minutes, rather than hours. Propose by WBS, CLIN, Phase, Option, or Work Package and organization structure, ProPricer is scalable to meet any sized team in single and multiple locations from different divisions.



**ProPricer Estimator Edition:**  
*Using Best Practices By Offering An Adjacent Tool Leads To Real-Time Pricing, Savings Countless Hours Of Data Input.*

As a companion product to ProPricer Standard Edition (SE), ProPricer Estimator Edition (EE) allows Estimators to input proposal data directly into a ProPricer shared database, allowing for BOE text and other factors, resulting in a single, real-time database for team proposals. This easy-to-use, easy-to-learn tool saves valuable man hours, eliminating the duplicate data entry effort between Estimating and Pricing teams, and can be made part of the pricing review process seamlessly. Flexible with live or staging areas for any given group of users, your Estimating team

can identify all tasks within a specific basis of estimate (BOE), perform "what-if" rate and technical analysis, and create custom reports including Bid Cost Worksheets and other input summaries during any portion of the proposal creative process.



### Key Benefits

- Bring Estimators, Pricing, Procurement, Contracts, Finance, and Management into the same real-time data set to streamline your proposal process.
- Ensure accurate RFP & FAR compliant proposals with global rates, material costs, and a centralized pool of resources to develop proposal standards.
- Maximize output speed and flexibility with a custom report writer to meet any client reporting requirements.
- Decrease proposal development time with easy-to-use, target pricing features, and detailed "what-if" analysis.
- Allow functional groups to make cost estimates simply and accurately with a single point of entry.
- Create a live, collaborate staging area for estimates so teams can see how the proposal develops and identify and remove duplicates.
- Identify all tasks with a specific basis of estimate (BOE) that relates directly to any WBS, CLIN, or SOW.

### Contact Us

Executive Business Services, Inc.  
43398 Business Park Drive  
Temecula, CA 92590  
Phone: (951) 693-0440  
Toll Free (800) 507-9980



## Who Are You In Your Organization?



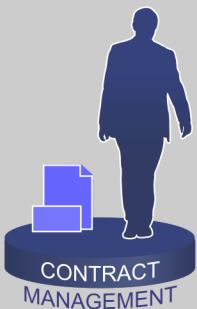
### Pricers

Pricing continues this process of single source data flow by using ProPricer SE to input, import, and then apply Direct, Indirect, and Burden Rates, as well as escalations and other contract related pricing elements. With a simple, easy-to-use, dynamic report writer to meet client's complex expectations, Pricers can now spend more time focusing on rates and accuracy of tasks and less time on designing or manufacturing custom reports.



### Estimators

Estimators use ProPricer EE to begin the proposal data process by inputting or importing Tasks, Resources, and Materials by SOW, CLIN, or WBS. As a single point of entry for 1 to 1,000 users, teams from separate business divisions can come together to work on a single proposal. Additionally, sub-contractor bidder data can be electronically imported into the prime proposal via spreadsheet or ProPricer format, eliminating additional data entry, and adding another level of accuracy to the overall process. Generate analysis reports, bid cost summary reports, and import or export data to and from third party applications such as Parametric tools, BOE tools, and Risk tools based on your company's proposal generation process.



### Contracts

Generating a database of readily accessible proposal cost information is critical to the success of future contract obligations. Using ProPricer SE or via an export through the product's dynamic reporting engine, Contract Managers and Administrators can evaluate, validate, and approve proposal data in preparation for compliance with any contract's Terms & Conditions.



### Procurement

At ProPricer, we understand that proposals are best designed as a collaborative effort from a variety of company teams. For procurement, the product's easy import tool can relieve the strain of generating BOM templates, recreating sub-contract cost data, and provide the historical data needed to address minimum buy volume price breaks, sub-contract material rate updates, and other critical cost changes that could affect the company's profit line.



### Finance

Creating monthly cash projections, actual vs. plan reports, performing EVM analysis and other key drivers in regards to each contract can be created simply and easily with ProPricer's dynamic reporting engine. Create templates to import into your existing accounting application, or create your custom export to reconcile against your financial report templates.