

# For Federal Agencies



### For Contracting Offices, DCMA, and DCAA

In response to today's acquisition reform initiatives, Government Cost, Pricing, Audit, Program and Source teams are looking to reduce costs and redundancies during the development, award, and management phases of any program. As a scalable software solution, ProPricer Government edition offers users a way to significantly lessen the burden of preparing offeror cost data and develop Independent Government Cost Estimates (IGCE) for analysis and review. With the ability to accept spreadsheet and ProPricer electronic

formats, using ProPricer GE, Analysts can import proposal data in minutes and line up costs to create an "Apples to Apples" comparison in a fraction of the time, thereby saving valuable man hours within the program support timeline.

### Improve Efficiency By Reducing The Spreadsheet Burden

ProPricer Government Edition (GE) helps Contracting Officers execute their evaluation and award strategy by becoming a serviceable bank of cost data from multiple Offerors. For example, a library of forward pricing rate recommendation (FPRR's) files can be created and the impact on a bidders data accurately evaluated in minutes, rather than days. With flexible costs stored in a database, evaluation teams can produce complex "what-if" scenarios, fully loaded forward-pricing labor rate comparisons, and sophisticated cost estimating relationships based on detailed data, as well as report layouts for briefings and procurement files. Evolved from the standard commercial edition of ProPricer, it includes the utilities and features used by industry, Government Auditors, and Analysts. Understanding programs means that Cost and Price Analysts and Auditors must perform their roles efficiently, consistently and with high levels of accuracy. Will ProPricer improve your

Acquisition Workforce productivity? We believe so.



### With ProPricer GE, you can:

- Evaluate contractor cost proposal data.
- Apply rate and technical analysis.
- Create most probable cost and negotiation positions.
- Perform sophisticated project "what-if" analysis.
- Prepare briefing reports.
- Develop IGCE's



### Key Benefits

- **Powerful What-if Capabilities:** ProPricer utilities enable fast and accurate analysis of alternate project scenarios.
- **Improve Acquisition Workforce Productivity:** Professional staff produce more output in less time, while maintaining accuracy.
- **Version Tracking:** Iterations of vendor cost positions are retained, traceable and reproducible.
- **Prepare Briefing Reports:** Existing and new ProPricer layouts support briefing report preparation.
- **Automate Data Transfer:** Contractor supplied data files are imported into ProPricer Government Edition in minutes.
- **Industry Proven:** ProPricer GE functions build on proven, feature-rich ProPricer Standard Edition.
- **Negotiate and Revise:** Update offeror data in minutes rather than hours.

### Contact Us

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## Bidder Data - An Apples to Apples Comparison

Source Selection Cost Analysts use ProPricer Government Edition (GE) to import competitor cost and pricing data, from a variety of formats, to normalize bidder data to create “Apples to Apples” comparisons of cost, labor and other resources, direct and fully loaded rates, funding requirements, proposed profits, and other critical cost elements.

If your agency’s plan is to reduce redundant labor hours, improve output accuracy, and increase overall speed and productivity, Executive Business Services is in the position to support and be part of your acquisition improvement initiatives.



### For Cost Analysis

#### For Program Funding Management

With ProPricer GE, collaborative teams of technical, cost/pricing, procurement, management and acquisition specialists facilitate the projection of program funding requirements and ultimately, the negotiation of realistic contracts with vendors. Today, these projects take hundreds, if not thousands, of labor hours. ProPricer GE eliminates excessive spreadsheets by storing direct and indirect costs, rates, and factors in a relational database designed specifically for the purpose. “Industry Proven” is our well earned motto.

- Generate Most Probable Cost and negotiation positions.
- Perform sophisticated project “what-if” analysis.
- Provide Should Cost Data to Source Selection teams electronically during the evaluation and award review period.
- Prepare briefing reports.

### For Source Selection

Evaluating a competitive bid or proposal whether formal or informal, to achieve the best value to the Government, includes creating a team, creating a strategy or acquisition plan, and ensuring there is consistency within the solicitation requirements. Today, ProPricer Government Edition (GE) helps Contracting Officers execute their plan by becoming a serviceable bank of cost data from multiple offerors.

#### Source Selection benefits from ProPricer GE:

- Import multiple contractor estimates from a variety of electronic formats to gain immediate access to rate extensions and basis of estimate text and backup files.
- Incorporate new cost data and report the changes in minutes, rather than days.
- Perform “what-if” rate and technical analysis.
- Normalize bidders’ direct and indirect cost elements.
- Prepare complex briefing reports with minimal effort.
- Apply government recommended forward pricing rates and incorporate the results of technical analysis to prepare most probable cost positions.
- Available on the GSA catalog.

### For Auditors & Analysts

#### Cost Analysis and Contract Audit In Contracting Visibility

As a significant burden to support ongoing programs, Analysts spend a generous amount of time and effort evaluating changes and reconciling proposed and actual costs through manual data entry into spreadsheets. With ProPricer Government Edition (GE), Auditors and Program Cost Analysts can read the awarded proposal file to apply version tracking to vendor cost positions, import vendor data for changes, assess the impact of rate and technical analysis, evaluate order quantity changes, and perform a myriad of other analysis in less time, with less effort, more accurately.

#### ProPricer Government Edition allows its users to:

- Automate data transfer by importing contractor proposals into ProPricer within minutes.
- Evaluate contractor cost proposal data.
- Apply version tracking to vendor cost positions that are traceable and reproducible.
- Apply rate and technical analysis.
- Create most probable cost and negotiation positions.
- Perform sophisticated, powerful project “what-if” analysis.
- Prepare briefing reports.

